

MARKETING PROPOSAL FOR INTEGRITY WARRANTY



Why Marketing USA?

Experience	Decades of successful deep marketing experience.	01
Est. 2017	Business under same owner for eight years.	02
Understanding	Having a partner who understands your needs, goals, and frustrations.	03
Communication	Direct and frequent communication.	04
Monthly Review	Monthly meetings to review progress and accomplishments, adjusting as needed.	05
Strategic	Strategically and carefully planned roll out, with continuous monitoring.	06

OVERVIEW: NATIONAL SALES

Partnership	Professional Partnership with Marketing USA	01
Dedication	Staff who has decades of experience being excellent partnerships with clients.	02
Experience	On-staff expertise in your specialized industry – Automotive!	03
Amy Scott	Excelled in marketing directly to automotive industry her entire career.	04
Key Positions	Regional Sales Director, AutoTrader.com & Automotive Director, The Houston Chronicle	05
Seamless Growth	Roll out campaigns in "Super Regions" for seamless infiltration into entire nation	06

Growth Strategy

Lorem Ipsum is simply dummy text of the printing and typesetting industry. Lorem Ipsum has been the industry's standard dummy text ever since the 1500s

	The planned strategy for moving your business to a national brand Is a ONE-TWO PUNCH!	01
ONE	Direct mail program to increase brand awareness with independent auto dealers.	02
TWO	A carefully planned digital media campaign targeting C-Suite individuals at each store in the "Super Regions."	03
GROW	Your business will grow in phases of six "Super Regions" for a healthy growth rate.	04

Phase Two Phase Three

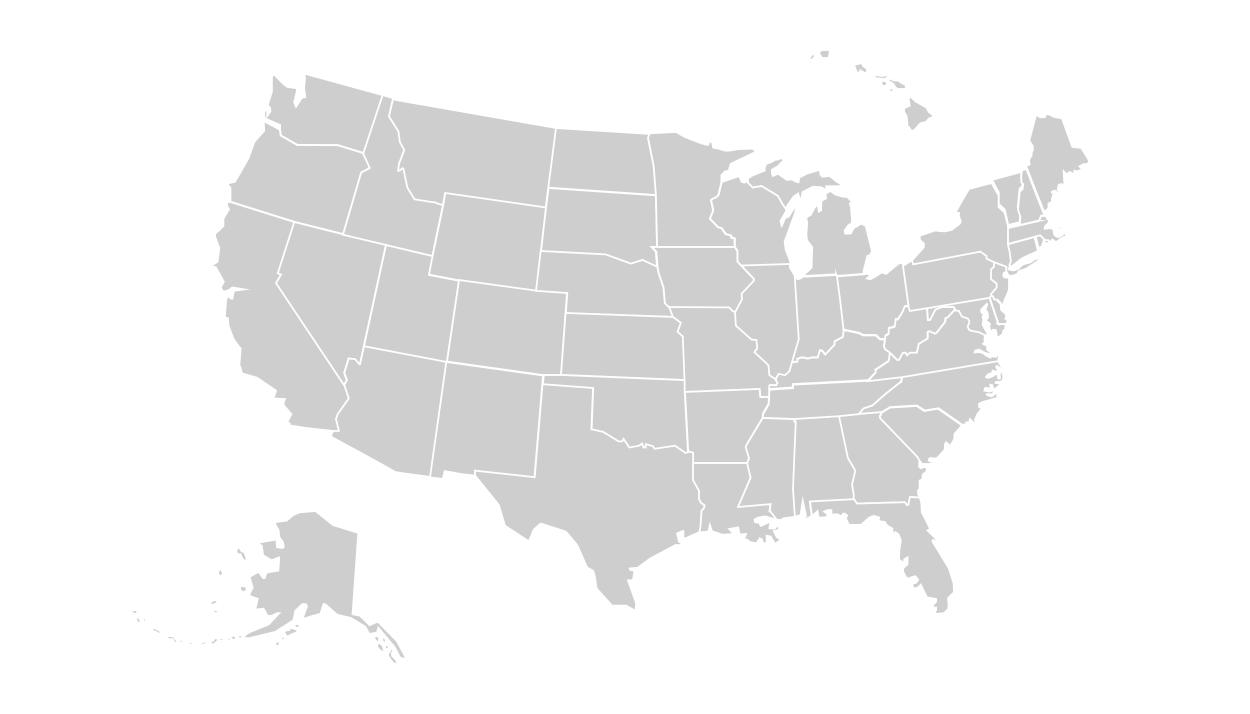
Phase One

- Procure mailing list of C-Suite

 Employees in individualized dealership for direct mail campaign.
- Provide estimate of the potential reach for the Digital Campaign based on keywords and geographical data.

- Design postcard for the Direct Mail Campaign.
- Design 2 sets of Digital Ads for A/B
 Testing to determine the ads with
 the best performing results.
- Schedule timeline for the Direct Mail and Digital Advertising campaigns to send out on your preferred timetable.

- Schedule monthly meetings, graphs, charts and data to explain campaign performance.
- Discuss next phase of campaign rollout when ready.
- Continually monitor and strategize to get the best ROI for your advertising dollars.



Working Timeline

Meet to discuss and understand needs and Upon agreement from each party, Week 1 we can then sign agreement. set outcome expectations. Procure list for direct mail list, write Make design changes and corrections for Week 2 keywords for digital ads. final approval. Make necessary changes to ad designs and Order postcards and place digital Week 3 get final approval. Ad buy. Weekly monitoring of ad performance and Monthly reporting of performance and 3 Months results. results. Refresh postcard design and digital ad Repeat for next Super Region. 4th Month designs.

Estimated Annual Investment \$76,000

Phase 1 will begin after contract is signed and down payment is made.

\$22,000 Mailing List Independent Dealers

\$10,000 Postcard
Printing and Design

\$19,000 Postage 25,000 Addresses

\$25,000

Digital Ad Campaign

Keyword Targeting, Geofencing, and Retargeting

Next Step: Say "Yes!" TODAY!

Marketing USA is excited to partner with you to help you reach the nationwide coverage Integrity Warranty is seeking in a strategically overtaking the warranty business.



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